



# Replace chemical suppression agents with Inergen at the 10-year re-certification.

## HELP YOUR CUSTOMERS CHOOSE A FUTURE-PROOF FIRE PROTECTION SOLUTION

Many businesses still use chemical fire suppression agents, but the market is changing, and regulations are tightening. There are ongoing investigations and initiatives pointing towards a phase-out of PFAS and other chemical substances. That is why we are reaching out to you.

During the mandatory re-certification of gas extinguishing systems, your customers face a choice: either continue with their current chemical agent or switch to a future-proof, PFAS-free alternative.

This is where you, as a partner, can play a crucial role. We have gathered the key arguments for replacing chemical agents with Inergen and prepared a draft text in Word format that you can send directly to your customers.

# ARGUMENTS FOR SWITCHING TO INERGEN



## PFAS AND CHEMICAL AGENTS BEING PHASED OUT

Customers who choose to continue with chemical fire suppression agents risk facing additional costs and mandatory replacements in the near future. At the same time, the availability of fluorinated agents and components may change rapidly, resulting in higher prices and longer lead times.

Inergen consists of pure atmospheric gases that are available on a mature, competitive global market – ensuring reliable supply and predictable costs.



## UNIQUE EXTINGUISHING PROPERTIES

- Inergen extinguishes a fire in just 40 seconds by reducing the oxygen level in the protected area from 20.9% to between 12–15%. The reduced oxygen level suppresses the fire before it develops and prevents re-ignition.
- A safe suppression method for people, as Inergen consists of 100% natural atmospheric gases. It is safe for people to remain in rooms where the system is discharged.
- Inergen leaves no residues or damage to materials or buildings. This eliminates costly clean-up and allows operations to resume immediately.



## SUPPORTS ENVIRONMENTAL AND SUSTAINABILITY GOALS

Inergen is PFAS-free and climate neutral. With zero ODP (Ozone Depletion Potential) and zero GWP (Global Warming Potential), it contains no PFAS and leaves no harmful residues. It supports corporate ESG goals, simplifies environmental reporting, and reduces the risk of future retrofits.



## THE WORLD'S SAFEST SOLUTION

Fire Eater's Inergen system is the only fire suppression technology on the market that allows all moving parts to be tested without discharging the system. This unique testing capability makes it possible to verify and document system functionality at any time.



## A FUTURE-PROOF SOLUTION

With Inergen, you help customers choose a solution that complies with the strictest environmental requirements – now and in the future.

## HOW THE TRANSITION TO INERGEN WORKS

The transition from chemical agents to Inergen can often be carried out while maintaining existing detection and control equipment. However, new hydraulic calculations are required and, in some cases, adjustments to pipe dimensions as well as re-dimensioning of pressure relief.

With proper planning, the replacement reduces lifecycle risks, secures the availability of spare parts and refills, and ensures stable ownership costs over time.



### YOUR ADVANTAGE AS A PARTNER

- Strengthen your role as a proactive advisor who prepares customers for upcoming requirements.
- Differentiate yourself in the market with a proven sustainable solution.
- Build loyal customer relationships by helping them avoid future risks and unexpected costs.

### WE'VE MADE IT EASY FOR YOU

To support your customer dialogue, we have prepared a Word template you can use directly:

- Add your logo and contact details.
- Insert the customer's name and data.
- Send a professional document highlighting the key arguments for Inergen.